









# READ WHAT OUR EXHIBITORS HAVE TO SAY ABOUT THE SHOWS...

CÔTE

At our most recent event we made 28 hires for front of house and back of house.



We have had lots of interest. We have collected a lot of CV's. And we have seen some fantastic people.

JOIN OUR



A really positive outcome. We hired 55 people for team member roles, and 3 engineers.

**EXHIBITED AT 9 EVENTS** 



We have attended 3 Job Show events this year. At our most recent event we hired 15 people for lots of different roles.

**EXHIBITED AT 6 EVENTS** 



citizen

We have met quite a lot of stand out candidates. We have already signed up for next year.

**EXHIBITED AT 4 EVENTS** 





We loved it and we will definitely be back next year! We have found people who are in parttime a

**EXHIBITED AT 5 EVENTS** 



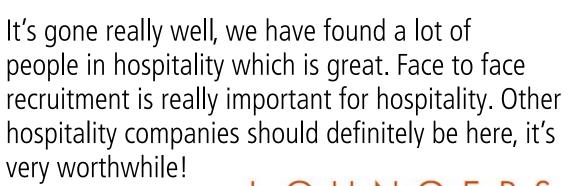
We were overwhelmed by the interest we had and were thrilled to engage with such an exceptional pool of candidates. Over 100 interviews booked directly from the event!





An absolutely brilliant event. Incredible candidates. We have made lots of hires over the years..

#### **EXHIBITED AT 9 EVENTS**



LOUNGERS



P LOUNGING. START LOUNGING

It was so successful last year, that we decided to come back again. We have seen a lot of qualified people. In two days we could never have expected to find this many people for all of our roles!



**EXHIBITED AT 6 EVENTS** 

Excellent event. We would definitely be interested in next year's Job Show. We were really pleased with the amount of interest we had in our roles and the volume of potential applicants at both our stand and seminars.





Really impressed with the amount of people we've seen. Really impressed.



Thoroughly enjoyable. Busy, engaging environment which offers a different talent pool.



**EXHIBITED AT 8 EVENTS** 



We did last year's Job Show as well. We were able to meet so many fantastic candidates and bring them in to our company. This is why we came back.

**EXHIBITED AT 5 EVENTS** 

### **JOB SHOW 2025 DATES**

SHOW	<b>2025 DATES</b>	VENUE
London Job Show Stratford	7 & 8 February	Westfield Stratford City
Manchester Job Show	7 & 8 March	The Trafford Centre
London Job Show W12	25 & 26 April	Westfield London
London Job Show Stratford	12 & 13 September	Westfield Stratford City
MK Job Show	19 & 20 September	centre:mk
Manchester Job Show	26 & 27 September	The Trafford Centre
London Job Show W12	17 & 18 October	Westfield London
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#### **ABOUT US**

We are the leading organiser of the UK's biggest and best recruitment events. Over the last 10 years we have become a trusted partner with employers of all sizes, course providers and training organisations.

Uniquely held in the middle of shopping centres, our events benefit from the 10,000+ active job seekers (people that pre-register having seen our marketing campaign), and over 100,000+ passive job seekers (the natural footfall of each venue).

Employers enjoy working with us as we are a cost-effective alternative to agency fees. Our events also enable employers to stand out offline away from an overcrowded online job market. The many benefits of attending our events are detailed on the next page.













website before each event.

208,312
Active Subscribers
The amount of people that are subscribed to our mailing list (as of February 2024)

They are invited to each event

Contact our team today at info@jobshows.co.uk

#### BENEFITS OF ATTENDING JOB SHOW EVENTS

1

#### **Cost Effective**

Employers typically hire 5 - 60 people per event. With regards to cost per hire, compared to agency fees, exhibitors continue to save money from attending our events. There is no limit to the amount of candidates you can hire, and no ongoing fees.



2

#### **Growing Your Talent Pool**

Employers typically add 200 - 1,000 people to their talent pool at each event. A new talent pool of people they can hire from throughout the year. Many exhibitors will hire people they meet during the event 3-6 months afterwards.





### 3

#### **Pre Event Applications**

Our websites and marketing campaigns generate huge exposure for each exhibitor. Many job seekers will see an employer is attending our event and will apply to them directly in the weeks and months before the event. This is in addition to the hires employers make during and after the event.





#### **Active Job seekers**

Over 10,000+ people pre-register to attend each event. Our extensive marketing campaign targets candidates that match the vacancies of our exhibitors.



#### **Passive Job seekers**

How do you target people that are not actively looking for a new job? How do you reach people that are not signed up with job boards or recruiters? This is the very reason we hold our events in middle of the UK's busiest shopping centres. Over 100,000 people visit each venue during each event. As our events are open from all sides, these people can all freely walk in to meet the exhibitors.



6

#### **Face to Face Recruitment**

By meeting thousands of candidates in person you can quickly assess their suitability for a role. Attending the event quite literally adds a personality to an application. This can save a lot of time and energy compared to online applications.







#### **Employer Branding**

They might have heard of you, but have they thought of you as an employer? Or do they realise you have a particular type of vacancy available? Showcase what makes your company great at the UK's biggest career events.





#### **Standing Out Offline**

With over a million online jobs in the UK, it is difficult for employers to stand out. In a competitive job market, it pays to be proactive and to go directly to the candidates.

#### TARGETED VISITOR MARKETING CAMPAIGN

A targeted and regional marketing campaign for each job show.

#### **Examples of how we promote our shows include:**

- Poster campaign
- Targeted TV campaign
- Regional Radio campaign
- National & regional PR campaign
- Paid targeted social media campaigns on Facebook, Google, Instagram, LinkedIn & TikTok
- Bespoke social media posting for each exhibitor
- National Job Boards
- We have 208,312 people (as of October 2024) actively subscribed to our mailing list. All subscribers are invited by email to attend each event.
- Event Posters emailed to career advisors at 1,100+ universities and colleges across the UK

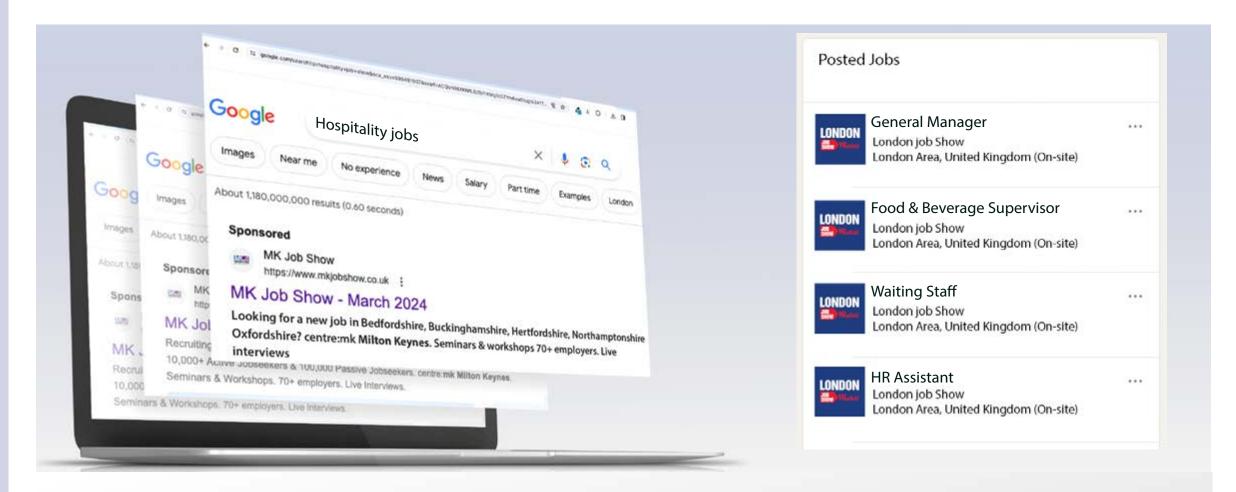
- Promoted Eventbrite campaign
- Exhibitor vacancies promoted on Astronaut Jobs job board.
- Exhibitor vacancies promoted on the Job Show website throughout the year
- Digital Posters on all screens throughout each shopping centre venue
- Inclusion in shopping centre email newsletters to their visitor databases
- Promotional team positioned around shopping centre entrances directing people to the event
- Glossy Job Show magazine for each event



#### WE TARGET PEOPLE SEARCHING FOR YOUR JOBS

Each exhibitor sends us a list of the specific vacancies they would like to promote.

Our visitor marketing campaign will then target people that are searching for these particular job roles.





#### **JOB SHOW MOBILE APP**

#### **EMPOWERING EXHIBITORS FOR SUCCESS**

We're excited to announce an innovative addition to our Job Show events that will revolutionise the way exhibitors connect with jobseekers. Introducing our exclusive Job Show Mobile App — designed to streamline your experience and enhance your engagement with potential candidates.

Download App Unique Exhibitor Login Scan Jobseeker QR Codes Rank Candidates Pata

#### **KEY FEATURES**

# **QR Code Scanning**

Say goodbye to manual data collection! With our mobile app, exhibitors can effortlessly scan the QR codes of registered jobseekers they meet. This instant data capture ensures you never miss a connection.

## Comprehensive Visitor Information

Forget about juggling business cards and handwritten notes. The app compiles all scanned visitor information, including their contact details, CV's, and areas of interest, into a single, organised database.

# Visitor Ranking System

Make the most of your

time by prioritising top talent. Our app features a ranking system that enables you to rate jobseekers as you meet them, so you can easily mark standout candidates for follow-up.

#### Post-Event Email Delivery

We understand the importance of timely follow-up. All the visitor information you collect will be conveniently emailed to you after the event. So you can focus on meaningful interactions during the event, knowing that all details will be at your fingertips later.



#### **ASTRONAUT JOBS: REACH FOR THE STARS**

We are thrilled to present Astronaut Jobs, a cutting-edge job board designed to elevate your recruitment efforts and maximise your ROI. As part of your exhibitor package, you will enjoy 180 Days of Unlimited Job Posting on Astronaut Jobs, ensuring you attract top talent before, during, and after the event.

Astronaut Jobs has been created to stand out from the crowd. Our unique and memorable brand ensures that both jobseekers and employers will remember us, distinguishing your job postings from those on more conventional job boards.

#### **KEY BENEFITS FOR EXHIBITORS**

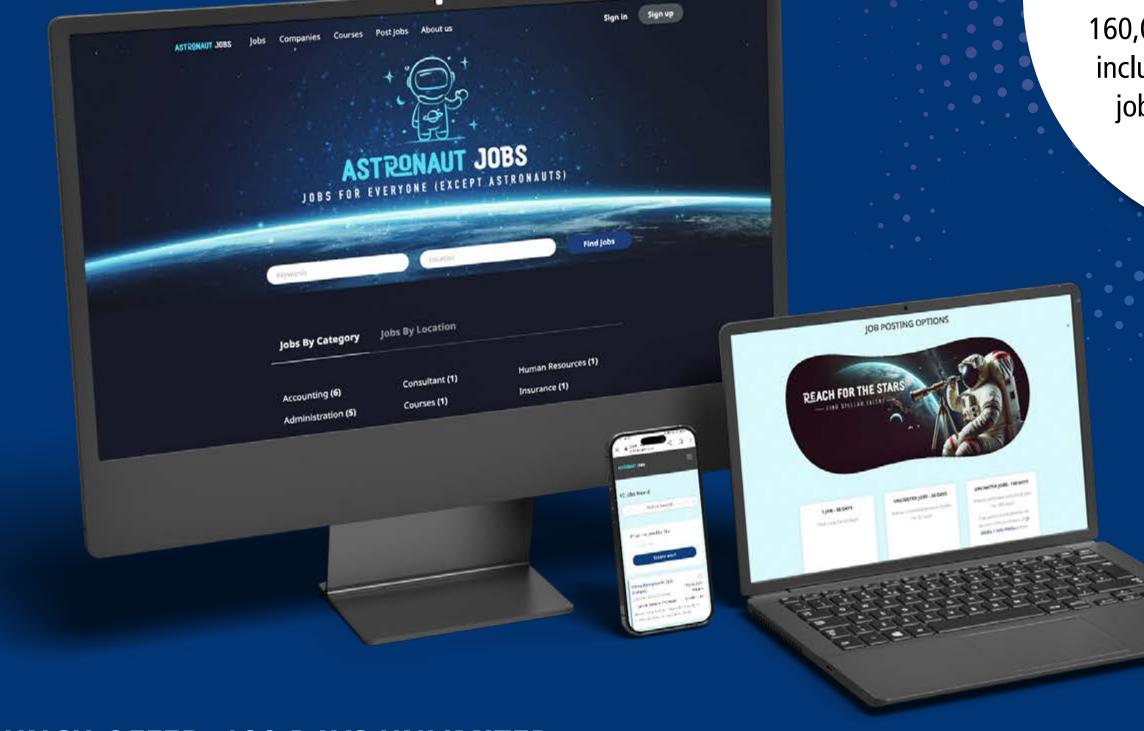












LAUNCH OFFER: 180 DAYS UNLIMITED FREE JOB POSTINGS SAVING £1,995

ALL JOB SHOW VISITORS
WILL NOW AUTOMATICALLY
SETUP A PROFILE ON
ASTRONAUT JOBS.

160,000+ registered visitors (not including the 100,000+ passive jobseekers) attend JS Media events every year



ASTRONAUT JOBS

JOBS FOR EVERYONE (EXCEPT ASTRONAUTS)



25 & 26 APRIL 25 • 17 & 18 OCTOBER 25

7 & 8 FEBRUARY 25 • 12 & 13 SEPTEMBER 25







NORTHAMPTON •

• TOWCESTER

BUCKINGHAM

● BICESTER LEIGHTON BUZZARD ●

• SILVERSTONE

BRACKLEY

BANBURY

**OXFORD** •

OLNEY

CRANFIELD

ST ALBANS •

WATFORD

SHOW centre:mk MILTON KEYNES

**MILTON KEYNES** 

TRING

BLETCHLEY

AYLESBURY

● THAME HEMEL HEMPSTEAD ●





## **NEXT STEPS**

To explore the available exhibitor packages and sponsorship opportunities please contact our team at info@jobshows.co.uk

> Please let us know a convenient time for a call, and we'll go over the details and answer any questions you have.









