# **BE PART OF THE UK'S BIGGEST & BEST RECRUITMENT EVENTS**



## Westfield JOB Show STRATFORD CITY MANCHESTER JOB Show TRAFFORD MANCHESTER

JOB Shov

JOB Show



### READ WHAT OUR EXHIBITORS HAVE TO SAY ABOUT THE SHOWS...

### OFFICE

We hired 50 people from one event for Head Office and Store. 30 people were hired during the event, and an additional 20 in the week after!

> Across the London, Milton Keynes and Bristol events that we attended, we received over 500 applications, interviewed 115 people, and hired 60 people for Senior Management, Junior Management and Sales Assistant Positions.



We had over 500 applications, 270 of those with people that we've put through to assessment centres and interviews, and out of those we hired about 10%. We love coming every year.

> By creating products that meet all five dimensions of Democratic Design, we ecome

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## FORTNUM & MASON

A lot of what we do is interacting with customers and guests so it's great if we can see someone in the flesh and how they talk to us. It's been really useful for us!



We met a lot of retail and some niche roles. Merchandisers, buyers, we found a couple of graduates for those roles. One of the biggest successes - we found someone for a finance director role. A great couple days.

### INDITEX

A lot of good people for all our vacancies. 400 applications received, 50 interviews arranged. Well organised.



We received 592 high quality applications. And we have hired over 150 people that we met at the event for Retail and Head Office positions.





Fantastic! Very busy, great location, lots of potential candidates.

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MANGO

We filled 7 vacancies on the first day. This is a lot less time consuming for us than sifting through hundreds of CV's online. This is a really interactive way for us to speed up the recruitment process.

THE WHITE COMPANY

THE WHITE COMPANY

The footfall has been great, probably one of the busiest ones we've been to so far and the candidates quality is really good as well. It's our third time here and we've already booked for next year.

### H&T PAWNBROKERS

Yesterday we had 1,500 applications, and today is going just as well. It's been amazing.

# M&S

Amazing candidates. I would thoroughly recommend it, it's just such a great opportunity. Great event, can't believe we've never been before! TFG

We love coming here. The setup is so smooth. We do see really great results. We will absolutely be at more events in the future.



VisionExpress

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We have done 4 of the Job Shows this year now. It's just the volume and calibre of the people.



### **JOB SHOW 2024 & 2025 DATES**

SHOW	<b>2024 DATES</b>
Bristol Job Show	6 & 7 September
Manchester Job Show	13 & 14 September
MK Job Show	20 & 21 September
London Job Show Stratford	27 & 28 September
London Job Show W12	11 & 12 October
SHOW	<b>2025 DATES</b>
London Job Show Stratford	7 & 8 February
Manchester Job Show	7 & 8 March
MK Job Show	28 & 29 March
London Job Show W12	25 & 26 April
Bristol Job Show	5 & 6 September
London Job Show Stratford	12 & 13 September
MK Job Show	19 & 20 September
Manchester Job Show	26 & 27 September

### **ABOUT US**

We are the leading organiser of the UK's biggest and best recruitment events. Over the last 10 years we have become a trusted partner with employers of all sizes, course providers and training organisations.

Uniquely held in the middle of shopping centres, our events benefit from the 10,000+ active job seekers (people that pre-register having seen our marketing campaign), and over 100,000+ passive job seekers (the natural footfall of each venue).

Employers enjoy working with us as we are a cost-effective alternative to agency fees. Our events also enable employers to stand out offline away from an overcrowded online job market. The many benefits of attending our events are detailed on the next page.





### 10,000+ **Active Job seekers**

The amount of people that pre register to attend each event having seen our targeted marketing campaign.

### 100,000+ **Passive Job seekers**

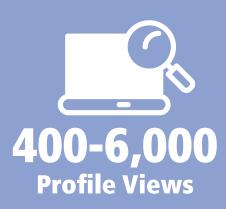
The natural footfall of our shopping centre venues.



The amount of hires employers typically make per event.



The amount of people employers typically add to their talent pool



The amount of profile views exhibitors typically receive on our website before each event.



#### Contact our team today at info@jobshows.co.uk



### **BENEFITS OF ATTENDING JOB SHOW EVENTS**



#### **Cost Effective**

Employers typically hire 5 - 60 people per event. With regards to cost per hire, compared to agency fees, exhibitors continue to save money from attending our events. There is no limit to the amount of candidates you can hire, and no ongoing fees.





#### **Pre Event Applications**

Our websites and marketing campaigns generate huge exposure for each exhibitor. Many job seekers will see an employer is attending our event and will apply to them directly in the weeks and months before the event. This is in addition to the hires employers make during and after the event.



#### **Passive Job seekers**

How do you target people that are not actively looking for a new job? How do you reach people that are not signed up with job boards or recruiters? This is the very reason we hold our events in middle of the UK's busiest shopping centres. Over 100,000 people visit each venue during each event. As our events are open from all sides, these people can all freely walk in to meet the exhibitors.





#### **Employer Branding**

They might have heard of you, but have they thought of you as an employer? Or do they realise you have a particular type of vacancy available? Showcase what makes your company great at the UK's biggest career events.



Employers typically add 200 - 1,000 people to their talent pool at each event. A new talent pool of people they can hire from throughout the year. Many exhibitors will hire people they meet during the event 3-6 months afterwards.



#### **Active Job seekers**

Over 10,000+ people pre-register to attend each event. Our extensive marketing campaign targets candidates that match the vacancies of our exhibitors.



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#### **Face to Face Recruitment**

By meeting thousands of candidates in person you can quickly assess their suitability for a role. Attending the event quite literally adds a personality to an application. This can save a lot of time and energy compared to online applications.







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#### **Standing Out Offline**

With over a million online jobs in the UK, it is difficult for employers to stand out. In a competitive job market, it pays to be proactive and to go directly to the candidates.



### **TARGETED VISITOR MARKETING CAMPAIGN**

#### A targeted and regional marketing campaign for each job show. **Examples of how we promote our shows include:**

STRATFORD CITY

FRI 24 & SAT 25 JUNE 2022

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HE ARENA

- Our own Job Show Magazines and Newspapers distributed across each region
- Adverts & Editorial in national & regional newspapers
- Targeted ITV & Sky TV campaign
- National & regional Radio Campaign
- National & regional PR Campaign
- Paid targeted social media campaigns on Facebook, Google, Instagram, LinkedIn & TikTok
- Regional Job Board
- We have 152,732 people (as of February 2024) actively subscribed to our mailing list. All subscribers are invited by email to attend each event.
- Event Posters emailed to career advisors at 1,100+ universities and colleges across the UK

- Overground & Underground train station poster campaign
- Promoted Eventbrite campaign
- Exhibitor vacancies promoted on the event website throughout the year
- Digital Posters on all screens throughout each shopping centre venue
- Inclusion in shopping centre email newsletters to their visitor databases
- Promotional team positioned at local train stations and the shopping centre entrances directing people to the event

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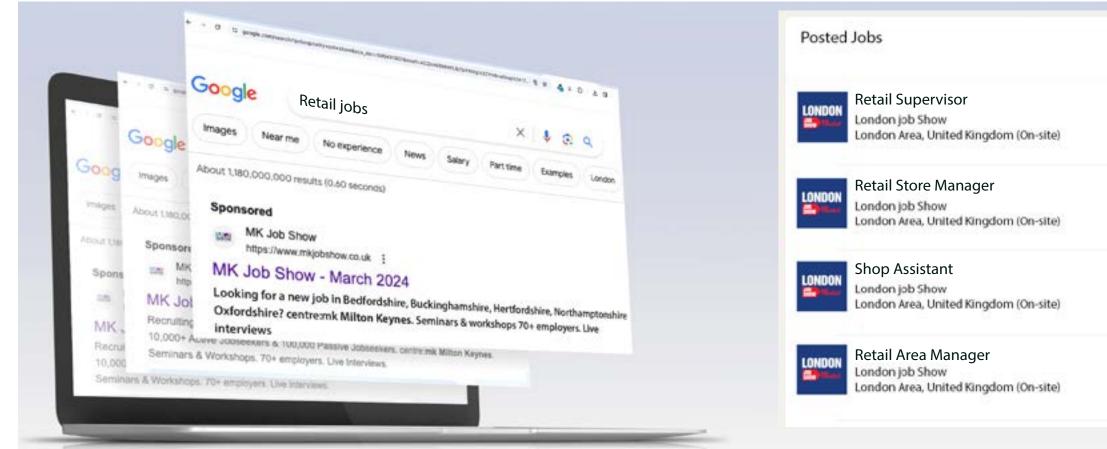
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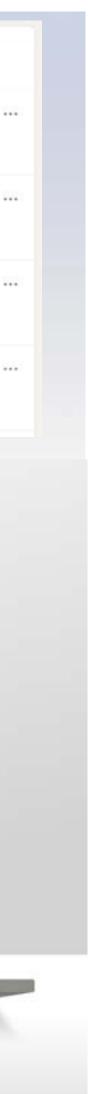
### WE TARGET PEOPLE SEARCHING FOR YOUR JOBS

Each exhibitor sends us a list of the specific vacancies they would like to promote.

Our visitor marketing campaign will then target people that are searching for these particular job roles.











### **26 & 27 APRIL 24 • 11 & 12 OCTOBER 24**

### 2 & 3 FEBRUARY 24 • 27 & 28 SEPTEMBER 24







### 1 & 2 MARCH 24 • 13 & 14 SEPTEMBER 24



NORTHAMPTON •

• DAVENTRY

• TOWCESTER • SILVERSTONE

• BANBURY • BRACKLEY

**OXFORD** 

• RUGBY

centre:mk • SANDY BIGGLESWADE CRANFIELD **MILTON KEYNES** 

• OLNEY

BEDFORD

CAMBRIDGE •

• KETTERING

• BUCKINGHAM LETCHWORTH • TODDINGTON • HITCHIN • BICESTER LEIGHTON BUZZARD •

DUNSTABLE • LUTON STEVENAGE • AYLESBURY

TRING ● THAME HEMEL HEMPSTEAD ●

ST ALBANS

WATFORD

### 22 & 23 MARCH 24 • 20 & 21 SEPTEMBER 24







### **6 & 7 SEPTEMBER 24**

Work like a Bos

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A Bosch Company



### **NEXT STEPS**

To explore the available exhibitor packages and sponsorship opportunities please contact our team at info@jobshows.co.uk

Please let us know the best time for you and your team to have a call. We can then go though further details and answer any questions you might have. RTONS CHESTERTONS CHESTEP



### info@jobshows.co.uk



# **CONTACT OUR TEAM TODAY AT info@jobshows.co.uk**

