











## READ WHAT OUR EXHIBITORS HAVE TO SAY ABOUT THE SHOWS...



The quality of the candidates that have come to the job show have been unbelievable. The quality is so good. It's fantastic.





#### BAE SYSTEMS

We've met some software engineers with really good engineering backgrounds, we met some really great consultants both in terms of data consultants and business consultants, some project managers, and also people with really good test experience as well, so a nice mix.



Really good. We are actually surprised by the calibre of people that we met.

Originally we just came here just to get our brand Clearblue out there, but we've had some really good candidates, some people that we are surprised about.

**EXHIBITED AT 3 EVENTS** 



It's been a really good 2 days. Lots of people coming and talking to us. Loads of really great candidates. It's been amazing.

**EXHIBITED AT 3 EVENTS** 



Our recruitment has gone absolutely through the roof. We have got some really good people through the door from it. Other companies should definitely do it.

**EXHIBITED AT 6 EVENTS** 



### boxx

We would absolutely recommend it. Especially if you've got multiple vacancies to fill, I've never been in a position where we can meet that many potential candidates as quickly, so it's been really good!

**EXHIBITED AT 3 EVENTS** 



At the 4 events we have attended we are averaging 10 hires per event. All for IT Sales & Account Manager positions. The event is always very busy with plenty of potential candidates to interview on the spot.

**EXHIBITED AT 6 EVENTS** 



# YOUR POTENTIAL Arm people's careers us close the digital skills gap. EXHIBITED AT 8 EVENTS tions. Very busy, lots of ga.com ga.com

600+ applications. Very busy, lots of talent!



We've spoken to loads of people. Loads of people with really relevant experience, lots of people who have heard about Xero and lots of people who haven't. So, it's a great opportunity to let them know about the fantastic work we do.

**EXHIBITED AT 8 EVENTS** 



It's great. We didn't realise there would be this much traffic, it's been a really great event.

**EXHIBITED AT 5 EVENTS** 

Safenames



Most people will know who the Financial Times are, but they think we just recruit journalists. When in reality we are recruiting in product and technology, finance, marketing, procurement, advertising. It's a really efficient way to get your brand out there and speak to loads of promising candidates.





Today is going really well, loads of people are coming over to our stall, showing interest in our company. We've met some fantastic candidates today!





#### **EXHIBITED AT 6 EVENTS**

We have hired quite a lot from previous events. If you want to increase diversity and widen your talent pool this is the place to be.





We came here last year in September, for the first time. It was a really good experience. We normally just try and recruit online. We saw this as a great opportunity to try and meet people face to face. And try and tap into a market we may not have not got to before, because we are trying to look for really niche positions. So really good to come back.

**EXHIBITED AT 7 EVENTS** 



#### **JOB SHOW 2024 & 2025 DATES**

SHOW	2024 DATES
Bristol Job Show	6 & 7 September
Manchester Job Show	13 & 14 September
MK Job Show	20 & 21 September
London Job Show Stratford	27 & 28 September
London Job Show W12	11 & 12 October
SHOW	2025 DATES
London Job Show Stratford	7 & 8 February
Manchester Job Show	7 & 8 March
MK Job Show	28 & 29 March
London Job Show W12	25 & 26 April
Bristol Job Show	5 & 6 September
London Job Show Stratford	12 & 13 September
MK Job Show	19 & 20 September
Manchester Job Show	26 & 27 September
London Job Show W12	17 & 18 October
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#### **ABOUT US**

We are the leading organiser of the UK's biggest and best recruitment events. Over the last 10 years we have become a trusted partner with employers of all sizes, course providers and training organisations.

Uniquely held in the middle of shopping centres, our events benefit from the 10,000+ active job seekers (people that pre-register having seen our marketing campaign), and over 100,000+ passive job seekers (the natural footfall of each venue).

Employers enjoy working with us as we are a cost-effective alternative to agency fees. Our events also enable employers to stand out offline away from an overcrowded online job market. The many benefits of attending our events are detailed on the next page.















website before each event.



Contact our team today at info@jobshows.co.uk

#### **BENEFITS OF ATTENDING JOB SHOW EVENTS**

1

#### **Cost Effective**

Employers typically hire 5 - 60 people per event. With regards to cost per hire, compared to agency fees, exhibitors continue to save money from attending our events. There is no limit to the amount of candidates you can hire, and no ongoing fees.



2

#### **Growing Your Talent Pool**

Employers typically add 200 - 1,000 people to their talent pool at each event. A new talent pool of people they can hire from throughout the year. Many exhibitors will hire people they meet during the event 3-6 months afterwards.





3

#### **Pre Event Applications**

Our websites and marketing campaigns generate huge exposure for each exhibitor. Many job seekers will see an employer is attending our event and will apply to them directly in the weeks and months before the event. This is in addition to the hires employers make during and after the event.



4

#### **Active Job seekers**

Over 10,000+ people pre-register to attend each event. Our extensive marketing campaign targets candidates that match the vacancies of our exhibitors.



#### **Passive Job seekers**

How do you target people that are not actively looking for a new job? How do you reach people that are not signed up with job boards or recruiters? This is the very reason we hold our events in middle of the UK's busiest shopping centres. Over 100,000 people visit each venue during each event. As our events are open from all sides, these people can all freely walk in to meet the exhibitors.



6

#### **Face to Face Recruitment**

By meeting thousands of candidates in person you can quickly assess their suitability for a role. Attending the event quite literally adds a personality to an application. This can save a lot of time and energy compared to online applications.







#### **Employer Branding**

They might have heard of you, but have they thought of you as an employer? Or do they realise you have a particular type of vacancy available? Showcase what makes your company great at the UK's biggest career events.



8

#### **Standing Out Offline**

With over a million online jobs in the UK, it is difficult for employers to stand out. In a competitive job market, it pays to be proactive and to go directly to the candidates.

#### **TARGETED VISITOR MARKETING CAMPAIGN**

A targeted and regional marketing campaign for each job show. Examples of how we promote our shows include:

- Our own Job Show Magazines and Newspapers distributed across each region
- Adverts & Editorial in national & regional newspapers
- Targeted ITV & Sky TV campaign
- National & regional Radio Campaign
- National & regional PR Campaign
- Paid targeted social media campaigns on Facebook, Google, Instagram, LinkedIn & TikTok
- Regional Job Board
- We have 152,732 people (as of February 2024) actively subscribed to our mailing list. All subscribers are invited by email to attend each event.
- Event Posters emailed to career advisors at 1,100+ universities and colleges across the UK

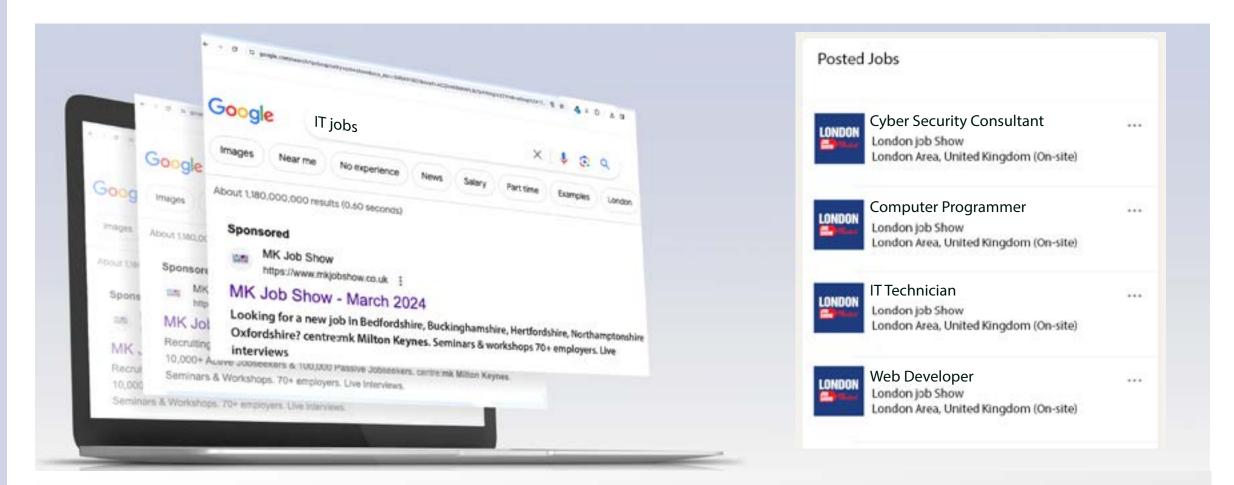
- Overground & Underground train station poster campaign
- Promoted Eventbrite campaign
- Exhibitor vacancies promoted on the event website throughout the year
- Digital Posters on all screens throughout each shopping centre venue
- Inclusion in shopping centre email newsletters to their visitor databases
- Promotional team positioned at local train stations and the shopping centre entrances directing people to the event



#### WE TARGET PEOPLE SEARCHING FOR YOUR JOBS

Each exhibitor sends us a list of the specific vacancies they would like to promote.

Our visitor marketing campaign will then target people that are searching for these particular job roles.











1 & 2 MARCH 24 • 13 & 14 SEPTEMBER 24

22 & 23 MARCH 24 • 20 & 21 SEPTEMBER 24

## BRISTOL CABOT CIRCUS BRISTOL





**GLOUCESTER**•

CWMBRAN **DURSLEY** • **CHEPSTOW** •

• THORNBURY

**BRISTOL MALMESBURY**•

• SWINDON

BRISTOL • CHIPPENHAM ● KEYNSHAM ● CORSHAM • WESTON-SUPER-MARE

**DEVIZES** • • TROWBRIDGE

• BURNHAM-ON-SEA • WELLS

• FROME





#### **NEXT STEPS**

To explore the available exhibitor packages and sponsorship opportunities please contact our team at

info@jobshows.co.uk

Please let us know the best time for you and your team to have a call. We can then go though further details and answer any questions you might have.







BRISTOL

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SHOW

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JOB SHOW STRATFORD CITY



